## AIR PASSEN ER FARES AIDE MEMOIRE

On the 10th June, 1966, the Administrative Secretary, assisted informally by other members of the Air Transport Licensing Authority, mct representatives of Malta Airlines who were accompanied by the Tariffs Manager, B.E.A. The meeting was held at Malta Airlines' request as they wished to submit proposals for increased fares at the next I.A.T.A. meeting. The increased fares would be applicable for a two-year period effective from April, 1967.

- 2. The Administrative Secretary made it clear, at the very outset, that A.T.L.A. had no longer any jurisdiction over fares, since, in view of Independence, cabotage fares were no longer applicable. It was solely for Government to approve or disapprove fares. Any submissions, which Malta Airlines wished to make, had, therefore, to be submitted to Government and not the Authority. Dr. V. Frendo, Crown Counsel, confirmed that this was legal position.
- 3. The Administrative Secretary added that he had been authorized to inform Malta Airlines that the Government was not prepared to accept any increases in air fares, and that the Government expected Malta Airlines not only not to propose any increases at the I.A.T.A. meeting, but to oppose any such proposals made by other Airlines at that meeting.
- 4. Malta Airlines' representatives stated that both they and B.E.A. wished to establish commercially viable rates, that the increases were moderate and that they would not affect tourist traffic. Costs and increased considerably, and Malta's hotel rates were quoted as having risen by 47% since 1959 60.

- 5. Mr. Robbins, Tariffs Manager, B.E.A., submitted that present fares were the lowest in Europe and that if the fares had to be increased to the London-Catania fare-level this would have entailed an increase of 49% on present rates. B.E.A. felt that they were entitled to some increases. Costs had gone up considerably, and since 1959/60, except for some increase in the June/September 1964 fares, fares had remained static. In conference, B.E.A. had to compromise. If others wanted much higher fares, B.E.A. wished to oppose such proposals; but as things stood, there would be no agreement, and travel agents would not be in a position to prepare their advertising material.
- 6. Mr. Robbins added that B.E.A. had already made proposals to I.A.T.A. for increases in fares and that these had the full support of the British Government.
- 7. L detailed list of the proposed increases on the Malta-London route fares is annexed (red 225A in OPM.414/57); the proposed increase to points in Europe is 10%, whilst to Tripoli it is about 40%.
- 8. Malta Airlines earnestly requested the Administrative Secretary to submit to Government the points raised during the meeting, for the reconsideration of their proposals.

21st June, 1966.

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